

Central and Eastern Europe M&A Q1-Q3 2024

An EMIS Insights M&A Report

EMIS Insights M&A Reports

EMIS Insights M&A reports provide analytical summary of M&A activity in key emerging regions and countries. Contents include an overview of M&A activity by deal volume and value, activity by sectors, foreign investors, private equity, valuation trends, top M&A deals and IPOs, advisory league tables, and analysis of the latest developments and future expectations.

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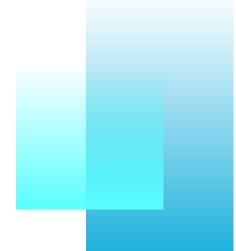
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Central and Eastern Europe Overview

M&A deal volume in Central Eastern Europe rises 4.8% y/y to 1,025 transactions in Q1-Q3 2024



Central and Eastern Europe Overview (cont'd)

In Q1–Q3 2024, M&A activity in Central and Eastern Europe edged up by 4.8% y/y, driven by higher deal volumes in the Baltics and Türkiye, which offset slower markets in Poland, the Czech Republic, and Romania. The region saw limited foreign investor interest, with most transactions led by local players. Private equity activity also showed an uptick, primarily fueled by domestic funds, highlighting strong confidence from within the region. Despite the increased deal count, total transaction value fell by 18.1% y/y to EUR 19bn, largely due to a shortage of megadeals - only two transactions exceeded the EUR 1bn mark. The overall deal count reached 1,025, reflecting steady regional interest even amid global economic uncertainties.

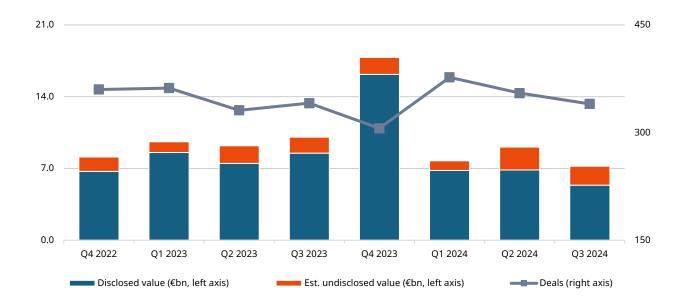
In Q1–Q3 2024, **Poland's M&A market** faced an 11.5% y/y decline, with total deals reaching 185, a slightly slower pace than anticipated, though recent signs indicate a potential rebound. Deal value dropped more steeply by 51.2% y/y to EUR 3.4bn, reflecting a more cautious investment climate. Despite the slowdown, notable transactions took place. Italian bank UniCredit announced its acquisition of digital banking group comprised of Vodeno in Poland and Aion Bank in Belgium for EUR 370mn, underscoring interest in Poland's growing digital finance space. Real estate also saw significant movement, including the EUR 373mn acquisition of the Magnolia Park shopping center in Wroclaw. Poland's energy sector followed the European trend toward renewables, with a landmark deal involving Polish oil and gas giant Orlen purchasing a 306 MW solar and wind portfolio from Portuguese company EDP for EUR 285mn, advancing Orlen's energy transition goals. The IT & Internet sector remained active, highlighted by Luxembourg-based private equity firm CVC Capital Partners' buyout bid for Polish IT services provider Comarch, valuing the company at over EUR 600mn. This acquisition includes plans to delist Comarch, reflecting sustained private equity interest in Poland's tech industry.

Romania's M&A market remained vibrant in Q1–Q3 2024, solidifying its appeal to strategic investors. While the year started with mixed signals, the third quarter saw a marked rebound, spurred by factors like strong economic growth, easing inflation, and EU-backed investments. In Q3 alone, the market recorded 48 deals totaling USD 1.3bn, improving the year-to-date numbers. However, overall deal volume for Q1–Q3 declined by 7.0% transactions, with total deal value down 26.9% to EUR 2.2bn. Romania's green energy sector continued to drive significant investment from both local and international players, reflecting established trends. Key green energy transactions included Greek energy group PPC's EUR 700mn acquisition of Evryo's 629 MW renewable portfolio, as well as Swiss firm Nala Renewables' purchase of a 99.2 MW onshore wind project for EUR 213.6mn. The Transportation & Warehousing sector also saw robust activity, with two major foreign acquisitions ranking among the top 10 deals by value.

In Q3 2024, the **Czech Republic's M&A** market saw a significant decline in both deal value and volume compared to the same period in 2023. For the first nine months of the year, the number of deals dropped by 9.9% y/y, while total deal value surged, more than doubling due to Czech utility CEZ's landmark agreement to acquire a 55.2% stake in gas distribution company GasNet from Macquarie Asset Management for EUR 3.6bn, including debt. Most transactions in Q3 were driven by domestic buyers, reflecting a more cautious approach in the Czech market with a focus on smaller-scale deals and fewer large transactions. A notable acquisition during this period was the purchase of a manufacturing complex in North Bohemia by Fio Investments, a Czech financial services firm, for USD 35.7bn. In a move to address potential regulatory gaps, the local competition regulator has initiated a public consultation to revise current M&A rules. Anticipating new tax regulations in 2025, some sellers may accelerate share sales to take advantage of existing exemptions, adding a layer of urgency to the current market dynamics.

Türkiye distinguished itself within the M&A landscape of CEE, with deal volumes surging over 85% y/y to reach 174 transactions in Q1- Q3 2024, while deal values climbed nearly 142% y/y to almost EUR 4.0 bn. In the period's largest transaction, Turkish entrepreneur Vahit Karaarslan placed the winning bid of EUR 463mn in the privatization tender for Istanbul's renowned Fenerbahçe Kalamış Marina. After several unsuccessful attempts, the prominent yacht port finally secured a buyer. Domestic buyers dominated the market, reflecting strong local interest in Turkish assets, though international players from the US, Switzerland, and France also contributed to the deal flow. On the stock market front, the number of public listings declined but continued steadily, reinforcing Türkiye's position as a dynamic regional IPO hub in the region. Borsa Istanbul hosted 10 floatations in Q3, all of which were mid-sized offerings, each raising less than EUR 50mn.

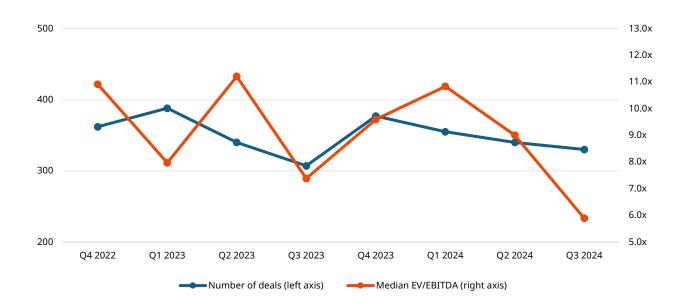
Central and Eastern Europe



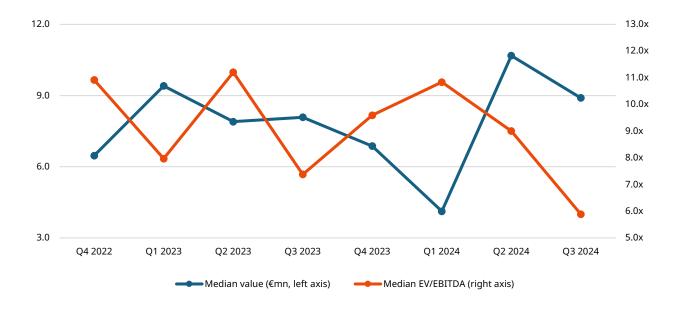
Valuation

Central and Eastern Europe

Deals vs xEBITDA



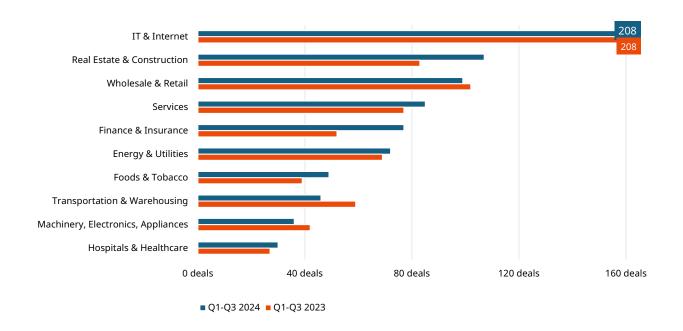
Median value vs xEBITDA



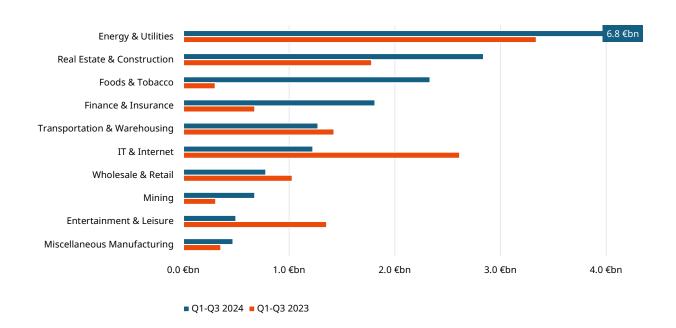
Deals by Sector

Central and Eastern Europe Q1-Q3 2024

Volume of Deals y/y

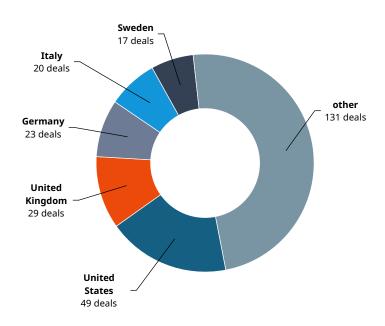


Value of Deals y/y

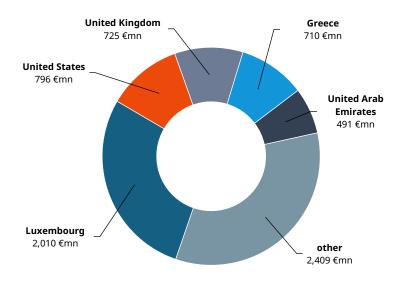


Deals by Foreign Investor Central and Eastern Europe Q1-Q3 2024

Volume by Foreign Investor



Value by Foreign Investor



^{*} Included are only deals with a single investor, or with multiple investors from the same country. Excluded are deals involving tax havens as investors.

Top 20 M&A Deals

The largest transaction in Q1-Q3 2024 was the acquisition of a 55.2% stake in Czech gas distribution company GasNet by state-controlled energy group CEZ for an estimated EUR 3.6bn

| | Target Company | Country of Target | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|---|----------------------|-------------------------------|---|--|-------------------------------|--------------------------|
| 1 | GasNet | Czech Republic | Energy & Utilities | Acquisition / LBO (55.2%) | CEZ | Czech Republic | 3,573.6 (Official) |
| 2 | Partner in Pet Food Kft. (PPF) | Hungary | Foods & Tobacco | Acquisition / Capital increase (n.a.%) | CVC Capital Partners | Luxembourg | 2,000.0 (Market est.) |
| 3 | 629 MW renewable energy asset portfolio of Evryo | Romania | Energy & Utilities | Acquisition / Asset purchase (100%) | Public Power Corporation | Greece | 700.0 (Official) |
| 4 | Fenerbahce Kalamis Marina | Türkiye | Entertainment & Leisure | Privatization/ Asset purchase (100%) | Vahit Karaarslan - private investor | Türkiye | 463.2 (Official) |
| 5 | Torun Tower | Türkiye | Real Estate & Construction | Acquisition / Asset purchase (100%) | DenizBank | Türkiye | 395.4 (Official) |
| 6 | Magnolia Park shopping center in Wroclaw | Poland | Real Estate & Construction | Acquisition / Asset purchase (100%) | NEPI Rockcastle | Netherlands | 373.0 (Official) |
| 7 | Vodeno / Aion Bank | Poland | Finance & Insurance | Acquisition (100%) | UniCredit | Italy | 370.0 (Official) |
| 8 | OTP Bank | Romania | Finance & Insurance | Acquisition (100%) | Banca Transilvania | Romania | 347.5 (Official) |
| 9 | Agricultural business of Fortenova | Croatia | Agriculture & Farming | Acquisition | Podravka; EBRD | Croatia; United Kingdom | 330.0 (Official) |
| 10 | Durer Park office complex | Hungary | Real Estate & Construction | Acquisition / Asset purchase (100%) | Government of Hungary | Hungary | 312.6 (Market est.) |

Top 20 M&A Deals (cont'd)

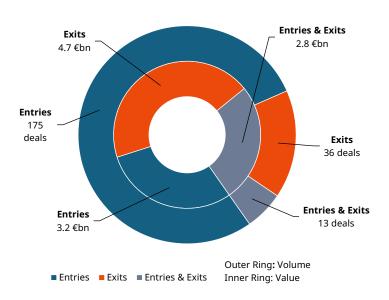
The leading 20 deals amassed a total value of EUR 11.3bn, accounting for 59.5% of the region's overall sum in Q1–Q3 2024.

| | Target Company | Country of Target | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|---|----------------------|---------------------------------|--|--|-------------------------|------------------------|
| 11 | Portfolio of six retail centers in Poland | Poland | Real Estate & Construction | Acquisition / Asset purchase (100%) | Star Capital Finance | Czech Republic | 285.0 (Official) |
| 12 | Two PV farms with a capacity of 280 MWp; 26 MW wind farm | Poland | Energy & Utilities | Acquisition / Asset purchase (100%) | Orlen | Poland | 266.8 (Official) |
| 13 | Polimetal Madencilik | Türkiye | Mining | Acquisition (100%) | ACG Acquisition Company | United Kingdom | 262.8 (Official) |
| 14 | International road transport network of Ekol Lojistik | Türkiye | Transportation & Warehousing | Acquisition / Asset purchase (100%) | DFDS | Denmark | 260.0 (Official) |
| 15 | Vulcanion | Poland | Real Estate & Construction | Minority stake / Asset purchase (49%) | Sona Asset Management | United Kingdom | 250.0 (Official) |
| 16 | VeloBank | Poland | Finance & Insurance | Acquisition (100%) | Cerberus Capital Management | United States | 249.0 (Official) |
| 17 | Getir | Türkiye | Transportation & Warehousing | Acquisition / Capital increase (n.a.%) | Mubadala Investment Company | United Arab Emirates | 233.0 (Official) |
| 18 | Smyk | Poland | Wholesale & Retail | Acquisition / MBO (100%) | Accession Capital , managers | Austria; Poland | 231.4 (Market est.) |
| 19 | 99.2 MW onshore wind project | Romania | Energy & Utilities | Acquisition / Asset purchase (100%) | Nala Renewables Switzerland Sarl | Switzerland | 213.6 (Official) |
| 20 | MNG Havayollari | Türkiye | Transportation & Warehousing | Minority stake | International Holding Company (IHC) | United Arab Emirates | 196.5 (Official) |
| | | | | | | | |

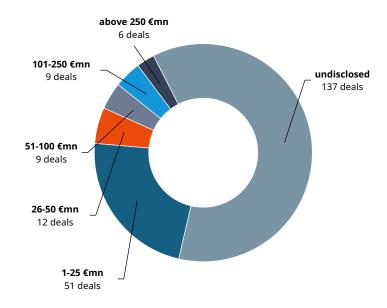
Private Equity Deals

Central and Eastern Europe Q1-Q3 2024

Volume and Value by Type



Volume and Value by Size



Top 10 Private Equity Deals

The volume of fresh PE investments in Q1–Q3 2024 increased by 18.2% y/y, while their total value declined by 18.7%.

| | Target Company | Country of Target | Industry | Deal Type | Buyer | Country of Buyer | Entry / Exit | Deal Value (USD mn) |
|----|---|--|---------------------------------|---|-------------------------------------|-------------------------------|-----------------|-----------------------------|
| 1 | Czech Republic | GasNet | Energy & Utilities | Acquisition / LBO (55.2%) | CEZ | Czech Republic | exit | 3,573.6 (Official) |
| 2 | Partner in Pet Food Kft. (PPF) | Hungary | Foods & Tobacco | Acquisition / Capital increase (n.a.%) | CVC Capital Partners | Luxem- bourg | entr exit | 2,000.0 (Market est.) |
| 3 | 629 MW renewable energy asset portfolio of Evryo | Romania | Energy & Utilities | Acquisition / Asset purchase (100%) | Public Power Corpo- ration | Greece | exit | 700.0 (Official) |
| 4 | Magnolia Park shopping center in Wroclaw | Poland | Real Estate & Construction | Acquisition / Asset purchase (100%) | NEPI Rockcastle | Nether- lands | entr exit | 373.0 (Official) |
| 5 | Agricultural business of Fortenova | Croatia | Agriculture & Farming | Acquisition | Podravka; EBRD | Croatia; United Kingdom | entry | 330.0 (Official) |
| 6 | Poland | Portfolio of six retail centers | Real Estate & Construction | Acquisition / Asset purchase (100%) | Star Capital Finance | Czech Republic | entry | 285.0 (Official) |
| 7 | Poland | Vulcanion | Real Estate & Construction | Minority stake / Asset purchase (49%) | Sona Asset Ma- nagement | United Kingdom | entry | 250.0 (Official) |
| 8 | Poland | VeloBank | Finance & Insurance | Acquisition (100%) | Cerberus Capital Ma- nagement | United States | entry | 249.0 (Official) |
| 9 | Turkiye | Getir | Transportation & Warehousing | Acquisition / Capital increase (n.a.%) | Mubadala Investment Company | United Arab Emirates | entry | 233.0 (Official) |
| 10 | Poland | Smyk | Wholesale & Retail | Acquisition / MBO (100%) | Accession Capital, managers | Austria; Poland | entr exit | 231.4 (Market est.) |
| | | | | | | | | |

Top 10 IPOs

CEE recorded 33 IPOs in Q1 - Q3 2024, totaling EUR 1.7bn in value

| | Issuer | Country of Issuear | Stock Exchange | Industry | Stake (%) | Official Deal Value (EUR mn) |
|----|---|-----------------------|-----------------------------------|---------------------------------------|-----------|---------------------------------|
| 1 | Premier Energy | Romania | Bucharest Stock Exchange (BSE) | Energy & Utilities | 28.8 | 140.3 |
| 2 | Ronesans Gayrimenkul Yatirim | Türkiye | Borsa Istanbul (BIST) | Real Estate & Construction | 10.1 | 130.5 |
| 3 | Lila Kagit | Türkiye | Borsa Istanbul (BIST) | Wood & Paper | 20.3 | 128.9 |
| 4 | Koton Magazacilik Tekstil | Türkiye | Borsa Istanbul (BIST) | Textile & Leather | 16.5 | 120.0 |
| 5 | Oba Makarnacilik | Türkiye | Borsa Istanbul (BIST) | Foods & Tobacco | 20.1 | 112.5 |
| 6 | Ic Enterra Yenilenebilir Enerji | Türkiye | Borsa Istanbul (BIST) | Energy & Utilities | 20.0 | 106.4 |
| 7 | Mogan Enerji Yatirim Holding | Türkiye | Borsa Istanbul (BIST) | Energy & Utilities | 10.8 | 87.7 |
| 8 | Limak Dogu Anadolu Cimento | Türkiye | Borsa Istanbul (BIST) | Miscellaneous Manufacturing | 30.2 | 76.1 |
| 9 | Yigit Aku Malzemeleri Nakliyat Turizm Insaat | Türkiye | Borsa Istanbul (BIST) | Machinery, Electronics, Appliances | 25.0 | 74.6 |
| 10 | Koc Metalurji | Türkiye | Borsa Istanbul (BIST) | Metal Processing | 27.5 | 73.7 |

LeagueBoard: Legal

Central and Eastern Europe, LTM

By Volume

| | Advisor | Number of Deals | Deal Value (EUR mn) |
|----|--------------------------|-----------------|---------------------|
| 1 | CMS | 39 | 3,767.2 |
| 2 | Schoenherr Rechtsanwalte | 38 | 567.1 |
| 3 | Kinstellar | 30 | 1,080.9 |
| 4 | Cobalt | 28 | 123.0 |
| 5 | Rymarz Zdort Maruta | 20 | 457.6 |
| 6 | DLA Piper | 19 | 658.7 |
| 7 | Sorainen | 17 | 207.9 |
| 8 | Dentons | 16 | 734.6 |
| 8 | Havel & Partners | 16 | 431.6 |
| 8 | Ellex | 16 | 133.2 |
| 9 | Greenberg Traurig | 15 | 416.3 |
| 10 | Clifford Chance | 14 | 962.6 |
| 10 | TGS Baltic | 14 | 69.7 |

By Value

| | Advisor | Deal Value (EUR mn) | Number of Deals |
|----|---------------------------------------|---------------------|-----------------|
| 1 | Ropes & Gray | 13,646.9 | 3 |
| 1 | Milbank | 13,646.9 | 1 |
| 1 | Wachtell, Lipton, Rosen & Katz | 13,646.9 | 1 |
| 2 | White & Case | 4,542.0 | 10 |
| 3 | CMS | 3,767.2 | 39 |
| 4 | Allen & Overy | 3,630.1 | 11 |
| 5 | Skills | 3,495.0 | 1 |
| 6 | Radu Taracila Padurari Retevoescu SCA | 2,686.0 | 13 |
| 7 | GNP Guia Naghi & Partners | 1,800.0 | 3 |
| 8 | Kinstellar | 1,080.9 | 30 |
| 9 | Clifford Chance | 962.6 | 14 |
| 10 | Linklaters | 882.4 | 7 |

LeagueBoard: Financial

Central and Eastern Europe, LTM

By Value

| | Advisor | Number of Deals | Deal Value (EUR mn) |
|---|-----------------------|-----------------|---------------------|
| 1 | Deloitte | 12 | 631.8 |
| 2 | EY | 11 | 2,296.8 |
| 2 | KPMG | 11 | 964.3 |
| 3 | PwC | 10 | 666.5 |
| 4 | Grubisic & Partners | 5 | 9.0 |
| 4 | Globalscope | 5 | 0.0 |
| 5 | Barclays | 4 | 14,428.5 |
| 5 | Dora Capital | 4 | 94.2 |
| 6 | Goldman Sachs | 3 | 17,446.9 |
| 6 | Citigroup | 3 | 16,146.9 |
| 6 | Lazard | 3 | 675.0 |
| 6 | CIC Corporate Finance | 3 | 0.0 |
| 6 | Concorde MB Partners | 3 | 0.0 |
| 6 | Mergewave Capital | 3 | 0.0 |
| 6 | Vestibule Partners | 3 | 0.0 |

^{*} Only advisors with three deals or more are included

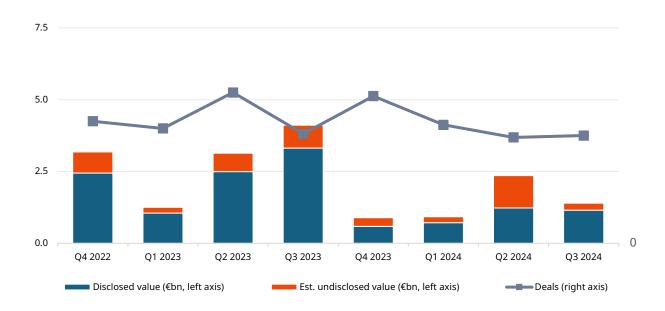
By Volume

| | Advisor | Deal Value (EUR mn) | Number of Deals |
|----|-------------------|---------------------|-----------------|
| 1 | Goldman Sachs | 17,446.9 | 3 |
| 2 | Citigroup | 16,146.9 | 3 |
| 3 | Barclays | 14,428.5 | 4 |
| 4 | Evercore | 13,646.9 | 1 |
| 5 | BofA Securities | 3,800.0 | 2 |
| 6 | EY | 2,296.8 | 11 |
| 7 | KPMG | 964.3 | 11 |
| 8 | Euroxx Securities | 700.0 | 1 |
| 9 | Lazard | 675.0 | 3 |
| 10 | PwC | 666.5 | 10 |

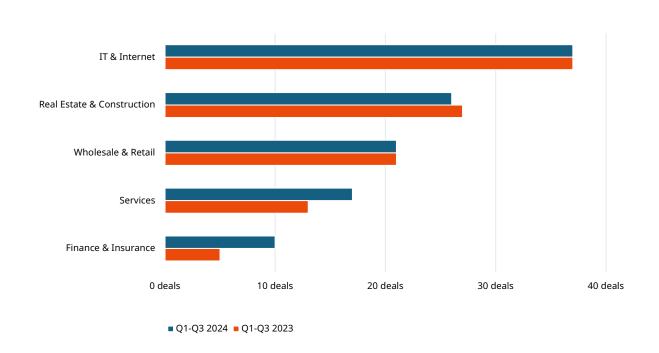
Poland

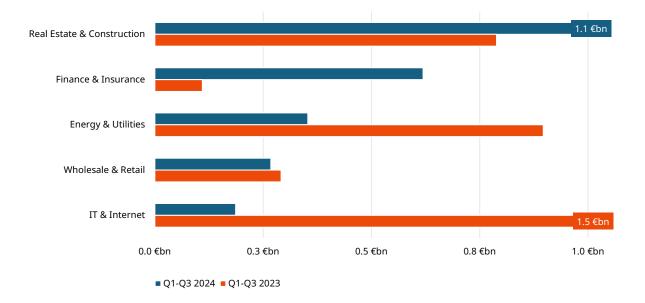
Volume and Value Q1-Q3 2024

Poland



Top 5 Sectors by Deal Volume







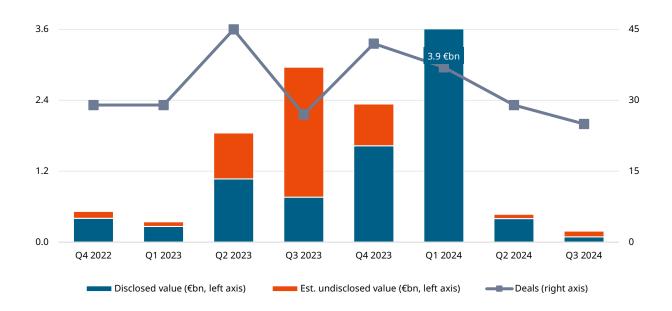
Poland (cont'd)

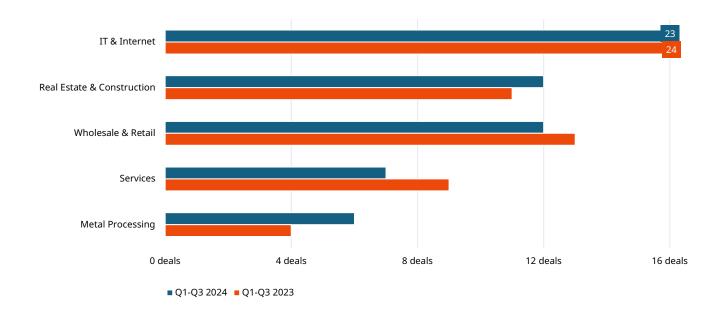
Top 10 Deals Q1-Q3 2024

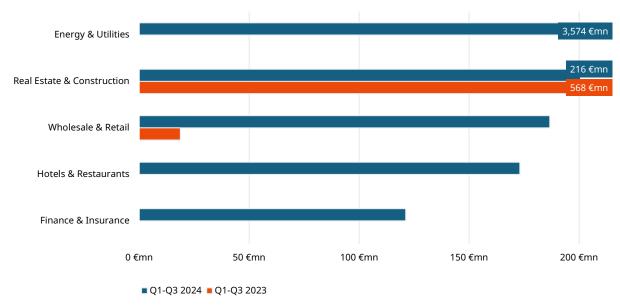
| | Target Company | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|---|---------------------------------|---|------------------------------------|---------------------|------------------------|
| 1 | Magnolia Park shopping center in Wroclaw | Real Estate & Construction | Acquisition / Asset purchase (100%) | NEPI Rockcastle | Netherlands | 373.0 (Official) |
| 2 | Vodeno / Aion Bank | Finance & Insurance | Acquisition (100%) | UniCredit | Italy | 370.0 (Official) |
| 3 | Portfolio of six retail centers | Real Estate & Construction | Acquisition / Asset purchase (100%) | Orlen | Poland | 285.0 (Official) |
| 4 | Renewable energy portfolio with combined capacity of 306 MW | Energy & Utilities | Acquisition / Asset purchase (100%) | Star Capital Finance | Czech Republic | 266.0 (Official) |
| 5 | Vulcanion | Real Estate & Construction | Minority stake / Asset purchase (49%) | Sona Asset Management | United Kingdom | 250.0 (Official) |
| 6 | VeloBank | Finance & Insurance | Acquisition (100%) | Cerberus Capital Management | United States | "249.0 (Official)" |
| 7 | Smyk | Wholesale & Retail | Acquisition / MBO (100%) | Accession Capital , managers | Austria; Poland | 231.4 (Market est.) |
| 8 | Polish lime operations of CRH | Mining | Acquisition / Asset purchase (100%) | SigmaRoc | United Kingdom | 100.0 (Official) |
| 9 | Selt | Miscellaneous Manufacturing | Acquisition (100%) | Grupa Kety | Poland | 97.6 (Official) |
| 10 | Panattoni Park Poznan XI | Transportation & Warehousing | Acquisition / Asset purchase (100%) | Undiclosed | | 92.5 (Official) |

Czech Republic

Volume and Value Q1-Q3 2024









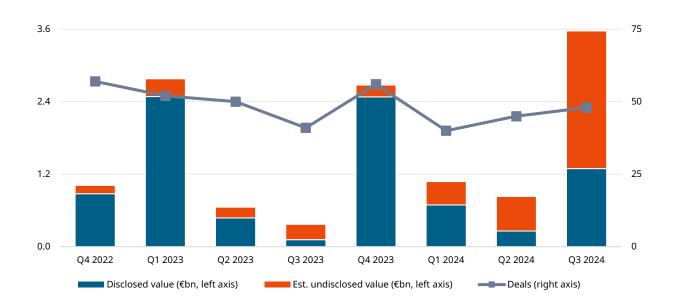
Czech Republic (cont'd)

Top 10 Deals Q1-Q3 2024

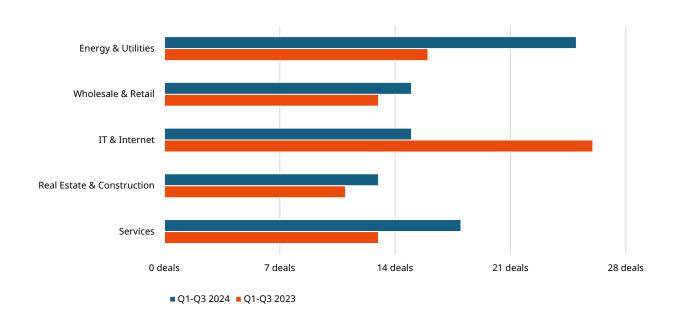
| | Target Company | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|---|-------------------------------|---|--------------------------|---------------------|------------------------|
| 1 | GasNet | Energy & Utilities | Acquisition / LBO (55.2%) | CEZ | Czech Republic | 3,573.6 (Official) |
| 2 | Portfolio of eight hotels | Hotels & Restaurants | Minority stake / Asset purchase (50%) | Best Hotel Properties | Slovakia | 173.0 (Official) |
| 2 | Rohlik Group | Wholesale & Retail | Minority stake / Capital increase (n.a.%) | EBRD; others | United Kingdom | 158.8 (Official) |
| 4 | Office property on the corner of Wenceslas Square and Stepanska Street | Real Estate & Construction | Acquisition / Asset purchase (100%) | City of Prague | Czech Republic | 142.5 (Official) |
| 5 | Emma Alpha Holding | Finance & Insurance | Minority stake (8.1%) | J&T Finance Group | Czech Republic | 100.0 (Official) |
| 6 | Lucerna Palace in Prague | Real Estate & Construction | Acquisition / Asset purchase (75%) | BTL Industries | United Kingdom | 40.1 (Market est.) |
| 7 | Consilium (JK Education) | Education | Acquisition (n.a.%) | Dukes Education | United Kingdom | 39.4 (Official) |
| 8 | Manufacturing and warehousing complex in Chomutov | Real Estate & Construction | Acquisition | Fio Banka | Czech Republic | 33.0 (Market est.) |
| 9 | Pemic Books | Wholesale & Retail | Acquisition | Rockaway Capital | Czech Republic | 23.8 (Market est.) |
| 10 | Top Alulit | Metal Processing | Acquisition | Thein | Czech Republic | 20.8 (Market est.) |
| | | | | | | |

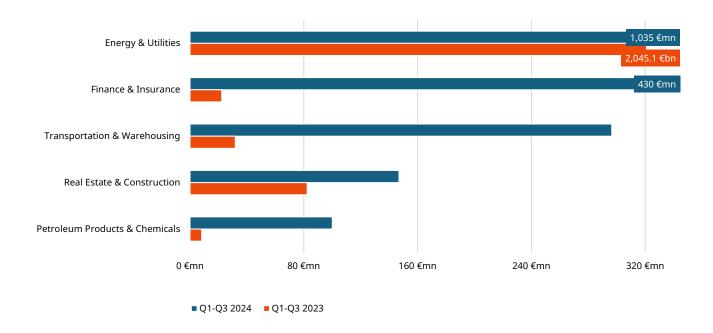
Romania

Volume and Value Q1-Q3 2024



Top 5 Sectors by Deal Value







Romania (cont'd)

Top 10 Deals Q1-Q3 2024

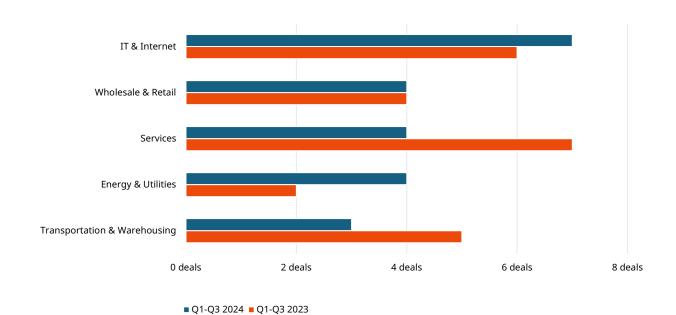
| | | | | | Country | Deal Value |
|----|---|-----------------------------------|---|--|--|------------------------|
| | Target Company | Industry | Deal Type | Buyer | of Buyer | (EUR mn) |
| 1 | 629 MW renewable energy portfolio | Energy & Utilities | Acquisition (100%) | Public Power Corporation | Greece | 700.0 (Official) |
| 2 | OTP Bank Romania | Finance & Insurance | Acquisition (100%) | Banca Transilvania | Romania | 347.5 (Official) |
| 2 | 99.2 MW onshore wind project | Energy & Utilities | Acquisition (100%) | Nala Renewables Switzerland | Switzerland | 213.6 (Official) |
| 4 | Logistics portfolio | Transportation & Warehousing | Acquisition (100%) | CTP Invest | Czech Republic | 170.0 (Market est.) |
| 5 | Logistics portfolio | Transportation & Warehousing | Acquisition (100%) | Warehouses de Pauw | Belgium | 110.0 (Official) |
| 6 | Trei Brutari | Foods & Tobacco | Acquisition (100%) | Grupo Bimbo | Mexico | 100.0 (Market est.) |
| 6 | Tehno World | Petroleum Products & Chemicals | Acquisition (100%) | CRH | Ireland | 100.0 (Market est.) |
| 8 | Mihai Viteazu wind farm | Energy & Utilities | Acquisition (100%) | Emma Capital | Czech Republic | 88.0 (Official) |
| 9 | Landmark business park | Real Estate & Construction | Acquisition (100%) | Vectr Holdings | Romania; United Arab Emirates | 75.0 (Market est.) |
| 10 | FintechOS | Finance & Insurance | Minority stake / Capital increase (n.a.%) | Cipio Partners; Earlybird Venture; GapMinder Venture ; Molten Ventures; BlackRock; OTB Ventures | Germany; Netherlands; United Kingdom; United States; Poland | 55.5 (Official) |

Hungary

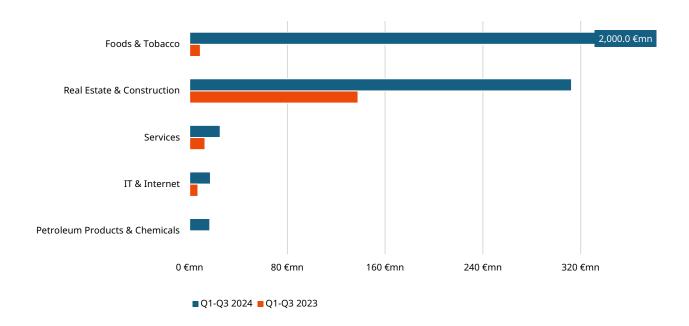
Volume and Value Q1-Q3 2024

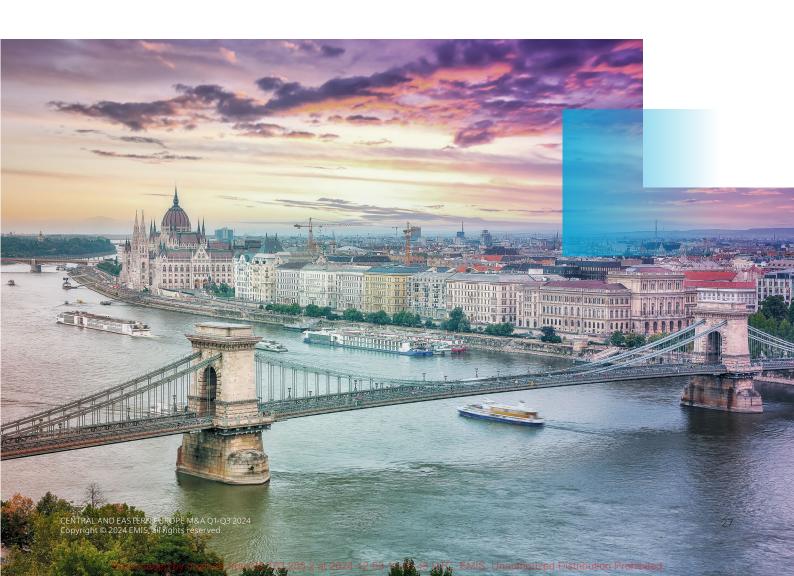


Top 5 Sectors y/y



Top 5 Sectors y/y



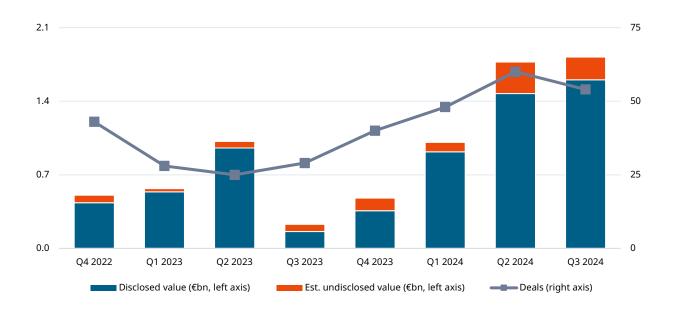


Hungary (cont'd) Top 10 Deals Q1-Q3 2024

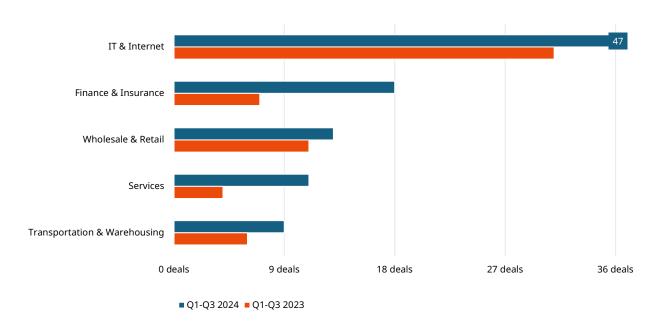
| | Target Company | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|---|---|--|---|---|---|--------------------------|
| 1 | Partner in Pet Food | Foods & Tobacco | Acquisition / Capital increase (n.a.%) | CVC Capital Partners | Luxembourg | 2,000.0 (Market est.) |
| 2 | Durer Park office complex | Real Estate & Construction | Acquisition / Asset purchase (100%) | Government of Hungary | Hungary | 312.6 (Market est.) |
| 3 | REMRED | Services | Minority stake (45%) | 4iG | Hungary | 25.0 (EMIS est.) |
| 4 | PastPay | IT & Internet | Minority stake / Capital increase (n.a.%) | Quantic Financial Solutions; C-Quadrat Investment Group; Angel investors; MBH; Platina Capital; STRT; BNL Start Partners; Advance Global Capital | Austria; Hungary; United Kingdom | 12.0 (Official) |
| 5 | Hungarian operations of Wolfgang Freiler | Petroleum Products & Chemicals | Acquisition (100%) | Teraplast | Romania | 11.0 (EMIS est.) |
| 6 | Manz Hungary | Machinery, Electronics, Appliances | Acquisition (100%) | Harro Hofliger Verpackungsmaschinen | Germany | 8.0 (Market est.) |
| 7 | Parkl Digital Technologies | IT & Internet | Minority stake / Capital increase (n.a.%) | Lead Ventures | Hungary | 4.0 (Official) |
| 8 | denxpert | IT & Internet | Minority stake / Capital increase (n.a.%) | Sofia Angels Ventures; Obuda Uni Venture Capital | Bulgaria; Hungary | 1.0 (Official) |

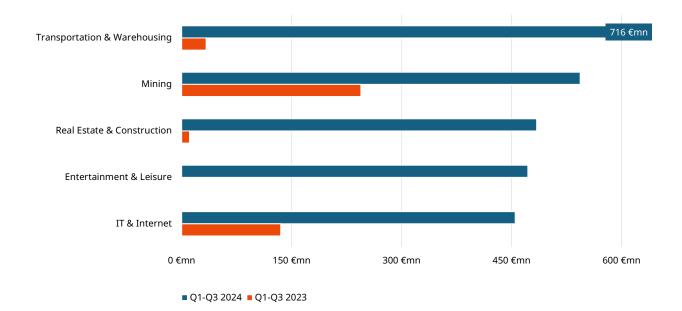
Türkiye

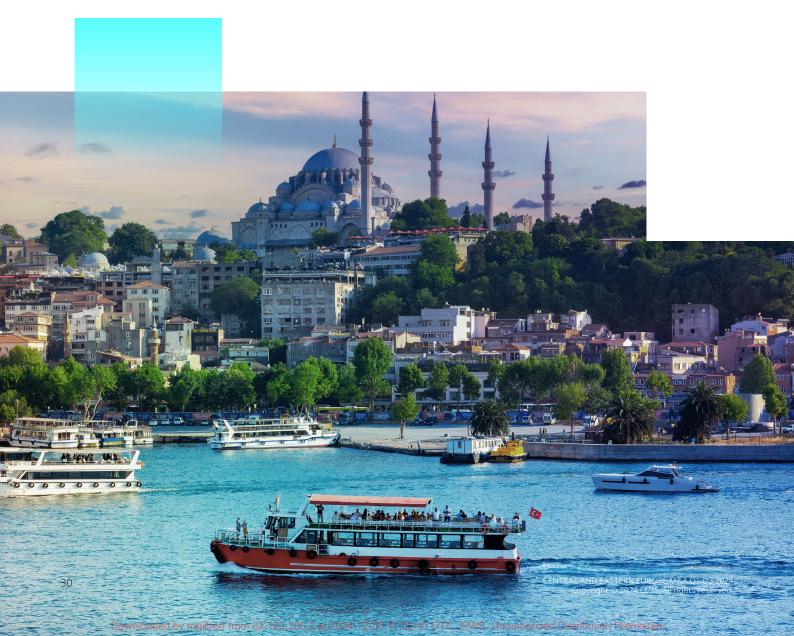
Volume and Value Q1-Q3 2024



Top 5 Sectors by Deal Value







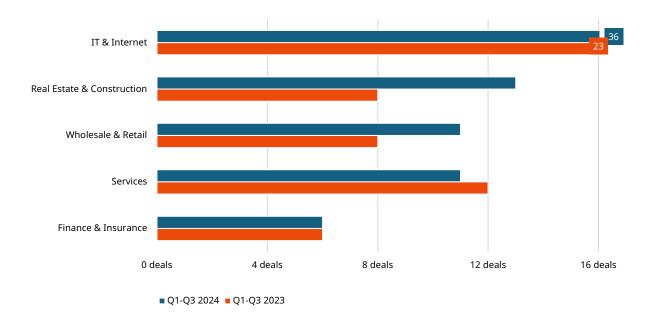
Türkiye (cont'd) Top 10 Deals Q1-Q2 2024

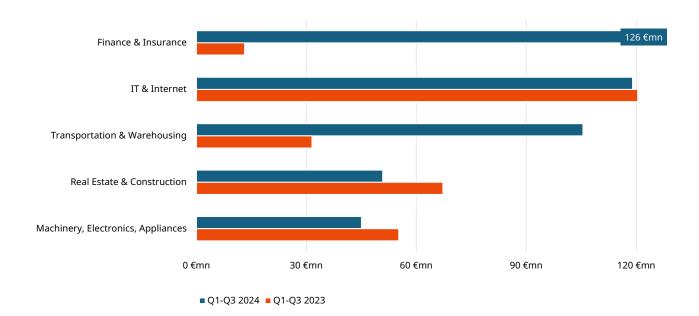
| | Target Company | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|---|---------------------------------|--|--|-------------------------|------------------------|
| 1 | Fenerbahce Kalamis Marina | Entertainment & Leisure | Privatization / Asset purchase (100%) | Vahit Karaarslan - private investor | Türkiye | 463.2 (Official) |
| 2 | Torun Tower | Real Estate & Construction | Acquisition / Asset purchase (100%) | DenizBank | Türkiye | 395.4 (Official) |
| 2 | Polimetal Madencilik | Mining | Acquisition (100%) | "ACG Acquisition Company" | United Kingdom | 262.8 (Official) |
| 4 | International road transport network of Ekol Lojistik | Transportation & Warehousing | Acquisition / Asset purchase (100%) | DFDS | Denmark | 260.0 (Official) |
| 5 | Getir | Transportation & Warehousing | Acquisition / Capital increase (n.a.%) | Mubadala Investment Company | United Arab Emirates | 233.0 (Official) |
| 6 | MNG Havayollari | Transportation & Warehousing | Minority stake (44%) | International Holding Company | United Arab Emirates | 196.5 (Official) |
| 7 | Zorlu Enerji Dagitim | Wholesale & Retail | Acquisition (100%) | Palmet Enerji | Türkiye | 183.2 (Official) |
| 8 | Aldiridge Minreal Madencilik | Mining | Acquisition / Asset purchase (70%) | CVK Maden Isletmeleri | Türkiye | 146.6 (Official) |
| 9 | Deeptech | IT & Internet | Acquisition (100%) | Atlantis Yatirim Holding | Türkiye | 73.9 (Official) |
| 10 | Gumustas Madencilik; Doku Madencilik | Mining | Acquisition (75%) | Dogan Holding | Türkiye | 60.0 (Official) |
| | | | | | | |

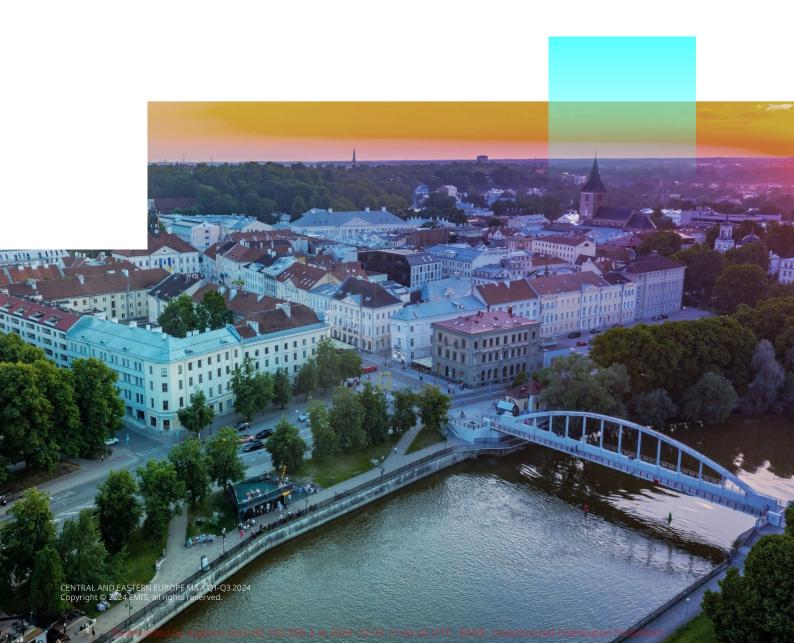
Baltics

Volume and Value Q1-Q3 2024









Baltics (cont'd)

Top 10 Deals Q1-Q3 2024

| | Target Company | Country of Target | Industry | Deal Type | Buyer | Country of Buyer | Deal Value (EUR mn) |
|----|--|----------------------|--|---|---|---------------------|------------------------|
| 1 | Tallink Grupp | Estonia | Transportation & Warehousing | Acqusition / Tender offer (21.7%) | Infortar | Estonia | 88.0 (Official) |
| 1 | ADB Gjensidige | Lithuania | Finance & Insurance | Acquisition (100%) | Ergo Group | Germany | 80.0 (Official) |
| 3 | J13 logistics park near Tallinn | Estonia | Machinery, Electronics, Appliances | Acquisition / Asset purchase (100%) | East Capital Group | Sweden | 42.0 (Official) |
| 4 | Stargate Hydrogen | Estonia | Real Estate & Construction | Minority stake / Capital increase (n.a.%) | UG Investments | Estonia | 42.0 (Official) |
| 5 | Elcogen | Estonia | Miscellaneous Manufacturing | Minority stake / Capital increase (n.a.%) | Baker Hughes | United States | 31.0 (Official) |
| 6 | Corporate loan portfolio of TBB Pank | Estonia | Finance & Insurance | Acquisition / Asset purchase (100%) | LHV Group | Estonia | 30.6 (Official) |
| 7 | TUUM | Estonia | IT & Internet | Minority stake / Capital increase (n.a.%) | Speedinvest; Commerzbank; Existing investors | Austria; Germany | 25.0 (Official) |
| 8 | Poultry processing business in Lithuania | Lithuania | Foods & Tobacco | Acquisition / Asset purchase (100%) | Scandi Standard | Sweden | 23.5 (Official) |
| 9 | Elagro Trade | Latvia | Wholesale & Retail | Acquisition (100%) | Akola Group | Lithuania | 22.0 (Official) |
| 10 | Ovoko | Lithuania | IT & Internet | Minority stake / Capital increase (n.a.%) | Smash Capital | United States | 20.0 (Official) |
| | | | | | | | |

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